

2023 Sponsorship Opportunities

The first cold storage conference created for industrial real estate developers, I.CON Cold Storage will provide insights from leading professionals about opportunities and challenges in this dynamic sector.

SEPT. 12-13, 2023 ATLANTA, GEORGIA naiop.org/coldstorage23



Attendees by Title

# I.CON Conference Attendee Profile

Attendees by Scope of Business



5% Economic Development Administrators and Port Authorities



#### Top Level Sponsorships

#### Premier Sponsorship \$14,995

- Exclusive sponsorship of one premium item. Examples include conference Wi-Fi, charging station, hotel keycard, or badge lanyard sponsorship. Call for currently available opportunities.
- 10 conference registrations.
- Option to purchase additional registrations at a 20% discount.
- Top logo placement on conference digital and print media.
- Co-sponsorship of networking reception.
- Co-sponsorship of education sessions (does not include keynotes).
- One tabletop exhibit in premium location. You may also elect to substitute your tabletop exhibit for two additional conference registrations or one full-page ad in Development magazine.
- Banner ad on conference mobile app for attendees. Limited to the first 10 confirmed Presenting and Premier sponsors.
- Premium onsite digital signage. Your logo will run before general/ keynote sessions begin on the conference PowerPoint loop.

to substitute your tabletop exhibit for two additional conference

registrations or one half-page ad in Development magazine.

## Platinum Sponsorship \$12,995

- Four conference registrations.
- Option to purchase additional registrations at a 20% discount.
- Premium logo placement on conference digital and print media.
- Co-sponsorship of networking reception.
- Co-sponsorship of education sessions (does not include keynotes).
- One tabletop exhibit is the default benefit. You may also elect to substitute your tabletop exhibit for two additional conference registrations or one full-page ad in Development magazine.

Standard Sponsorships	
Gold Sponsorship \$5,995	Silver Sponsorship \$4,995
Three conference registrations.	Two conference registrations.
<ul> <li>Option to purchase additional registrations at a 20% discount, limit of five discounted registrations.</li> </ul>	<ul> <li>Option to purchase additional registrations at a 20% discount, limit of five discounted registrations.</li> </ul>
Signage throughout conference, including in education sessions.	<ul> <li>Logo recognition on signage in conference common areas only.</li> </ul>
<ul> <li>Logo placement on conference digital and print media.</li> </ul>	<ul> <li>Logo placement on conference digital and print media.</li> </ul>
• One tabletop exhibit is the default benefit. You may also elect	<ul> <li>One tabletop exhibit is the default benefit. You may also elect</li> </ul>

 One tabletop exhibit is the default benefit. You may also elect to substitute your tabletop exhibit for two additional conference registrations or one third-page ad in Development magazine.



### TO SECURE YOUR SPONSORSHIP, CONTACT:

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