

As part of our commitment to engage and develop future industry leaders, the **Visionaries program** was developed by the NAIOP Research Foundation to provide a variety of meaningful mentoring, high-level networking and research-related experiences to rising industry leaders who are 40 years of age and under.

Participants have an unparalleled opportunity to learn from and network with senior professionals and Foundation Governors and to gain valuable career development and industry insights. Visionaries also play an important role in the Foundation's research development process by sharing their perspectives and expertise. Click the links below to learn more.

### [About the Research Foundation \[Watch the video\]](#)



### [Current Members of the Visionaries Program](#)



### [Governors](#)



### [Our Research](#)



## Benefits

- Exclusive meetings with Research Foundation Governors throughout the program period.
- Mentoring opportunities with specific Governors.
- Participation in and opportunity to help shape the Foundation's research development process.
- Attendance at exclusive Industry Trends meetings.
- Networking receptions and dinners with the Governors.
- Annual program contributions counted toward a Research Foundation Governorship.
- Recognition at annual NAIOP events and in Foundation materials.
- Listing in the NAIOP Research Foundation's annual report and on its website.
- Recognition of appointment to the Visionaries in NAIOP's weekly e-newsletter to all members.

**"The Visionaries bring a lot of energy, ideas and enthusiasm to the Research Foundation... Blending that youthful drive with the wisdom of the more seasoned industry veterans creates a great synergy."**



**Lewis Agnew**  
President,  
Charles Hawkins Co.

**"The program has allowed me to collaborate, lead and learn from a truly outstanding group of peer professionals from varying perspectives, backgrounds and roles. I have also greatly benefited from the unprecedented access to the Governors... Their contributions go well beyond those they make to the research development process and extend to a commitment to developing the careers of future industry leaders through the support they give to all of us in the Visionaries program."**



**Mike Riopel**  
Assistant General Counsel for Real Estate Investments,  
Northwestern Mutual

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### Cost and Structure

- Each Visionary serves a three-year term.
- \$1,000 contribution per year during three-year term (\$3,000 total).
- Number of participants is capped at 20.

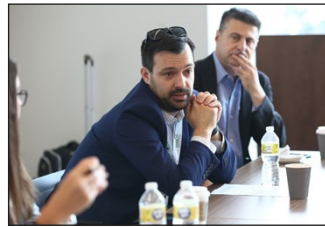
### Selection Criteria

- Must be 40 years of age or under at the time of appointment.
- Must have seven or more years of commercial real estate experience.
- Visionaries are selected based on professional competency and level of responsibility; career goals; and community involvement.

“I applied to the first class of Visionaries and really enjoyed the experience, so the choice to transition to a Governor was an easy one. I’ve encouraged many of my chapter and professional colleagues to get involved as well.”



**Colleen Wevodau**  
Partner,  
Baker Tilly US, LLP



### How to Apply

- Access the [Visionaries Program application](https://my.reviewr.com/site/2024_NAIOP_Visionaries_Program) (my.reviewr.com/site/2024\_NAIOP\_Visionaries\_Program) online.
- **Applications are due February 16, 2024**, for the next cohort.
- Applications will be evaluated by members of the Governors program and NAIOP senior staff.

### Becoming a Governor

- For participants who wish to become a Research Foundation Governor, any payments made during their three-year term will be counted toward the Governor pledge of \$25,000. *(Visionaries are encouraged to pledge within three years of completing their three-year term; however, this is not mandatory.)*
- Visionaries are not obligated to pledge to become a Research Foundation Governor either at the beginning or end of their three-year term.

### Questions

Please contact [Bennett Gray](#), vice president for National Forums and NAIOP Research Foundation, if you have any questions.