

NAIOP NATIONAL FORUMS

BENEFITS OF BEING A NATIONAL FORUMS MEMBER

- Peer-to-peer learning and problem solving in a non-competitive and collegial environment.
- Exclusive networking with top-level professionals at National Forums events.
- Development of strong and long-lasting professional relationships in a setting marked by a sense of camaraderie and confidentiality.
- Use of a private group online community to exchange information and counsel between meetings.

MEMBER FEEDBACK

[National Forums Video
\(Member Testimonials\)](#)

NAIOP
COMMERCIAL REAL ESTATE
DEVELOPMENT ASSOCIATION

NAIOP's National Forums program offers an unparalleled opportunity for commercial real estate professionals from across North America to share best industry practices and develop long-lasting relationships in a confidential small-group environment. Forum members address the challenges they face in their work and explore new business opportunities. In the process, members become a trusted group of advisors and friends.

- [About the National Forums Program](#)
- [National Forums Groups](#)
- **Schedule** - National Forums meet twice a year as a group at the National Forums Symposium in the spring and at the annual conference in the fall. The Forums next meet at the NAIOP's [CRE.Converge conference](#) in Seattle, Washington (October 17-19, 2023)



COST & WHAT IS INCLUDED

The annual fee for a Forum membership is \$1,995 (the two-year Developing Leaders Forums program the fee is also \$1,995). For those joining after June 1, the fee is prorated to \$1,295. This includes the following:

- Registration to the National Forums Symposium in the spring and the CRE.Converge conference in the fall.
- All educational sessions at NAIOP's 2023 CRE.Converge conference in the fall.
- Networking receptions with all 950+ members of the Forums program.
- Exclusive project tours.
- Leadership development workshop in the spring.
- Lunch and private dinners out with members of your group at top restaurants in each meeting city.

ELIGIBILITY

To apply to the National Forums program, you must:

- Be a current NAIOP member in good standing.
- Have 10 years of related industry experience to apply to the established topical groups. (4 years of industry experience is required for the Developing Leaders Forum program).



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HOW TO APPLY

The application period ahead of the meetings at the 2023 CRE.Converge conference will begin on June 1, 2023. Please visit the NAIOP website for details.

APPLICATION REVIEW AND CRITERIA

NAIOP initially receives applications, but final review and acceptance is the responsibility of group volunteer leaders and members. Forums typically seek geographic diversity in their membership to limit potential market overlap. Applicant evaluations are based on such criteria as skill set and location. Not all groups currently accept applications as they may be at their size limit. We may be unable to accommodate an applicant's first choice and encourage the selection of two or more Forums on the application.

QUESTIONS ABOUT GROUP SELECTION & THE APPLICATION PROCESS

Please contact [Bennett Gray](#), vice president of National Forums, or [Susan Bornt](#), National Forums manager, if you have any questions about group availability, or the application process.