



2026

PARTNERSHIPS AT WORK NAIOP SPONSORSHIP PACKAGE

QUALITY PROGRAMS
EFFECTIVE ADVOCACY
DEVELOPING LEADERS
ENHANCED NETWORKING

NAIOP

COMMERCIAL REAL ESTATE
DEVELOPMENT ASSOCIATION
GULF COAST CHAPTER

SPONSORSHIP OPPORTUNITIES

NAIOP Gulf Coast represents the vibrant commercial real estate development community across Louisiana, Mississippi, and Alabama, with members in Lake Charles, Lafayette, Baton Rouge, New Orleans, Biloxi, and Mobile. Since launching in January 2025, the chapter has quickly grown to nearly 100 members, offering impactful programming and a strong advocacy voice on key industry issues such as commercial real estate development, adaptive reuse, economic development tax policy, and regulatory reform.

As part of NAIOP's North American network of 21,000+ members and 50+ chapters, NAIOP Gulf Coast connects local commercial real estate development professionals with resources, relationships, and representation across industrial, office, retail, multifamily, medical and mixed-use sectors.

2026 CALENDAR OF EVENTS

- | | |
|---|----------------------------|
| a) Post-Holiday Recovery Networking Event | e) Virtual Golf Tournament |
| b) Tours of the Hottest New Developments | f) Day at the Capitol |
| c) Guest Speaker Breakfast | g) Happiness Hour |
| d) Power Lunches | |

PLATINUM SPONSOR \$10,000 PER YEAR

Estimated Value: \$17,000

- Six (6) memberships with NAIOP GC in 2026
- Prime Sponsor Profile on NAIOP GC website and emails
- Prime logo recognition at all 2026 NAIOP GC events
- *"Before we begin, let's take a moment to thank our GC inaugural Platinum Sponsors..."*
- Event signage, logo promotion, and opportunity for event giveaways (provided by sponsor).
- Top sponsorship branding of one event in 2026: choose from a Site Tour, Member Spotlight, Guest Speaker, etc.

GOLD SPONSOR \$7,500 PER YEAR

Estimated Value: \$10,500

- Three (3) memberships with NAIOP GC in 2026
- Second-tier Sponsor Profile on NAIOP GC website and emails
- Second-tier logo recognition at all events NAIOP GC hosts in 2026
- *"Before we begin, let's take a moment to thank our GC inaugural Gold Sponsors..."*
- Event signage, logo promotion, and opportunity for event giveaways (provided by sponsor).

SILVER SPONSOR \$5,000 PER YEAR

Estimated Value: \$7,000

- Two (2) memberships with NAIOP GC in 2026
- Sponsor Profile on NAIOP GC website and emails
- Recognition at all events NAIOP GC hosts in 2026

BRONZE SPONSOR \$2,500 PER YEAR

Estimated Value: \$3,500

- One (1) membership with NAIOP GC in 2026
- Logo on NAIOP GC website and emails

NAIOP GULF COAST LEADERSHIP



MELISSA WARREN, CCIM
NAIOP Gulf Coast President
Senior Advisor, Market Leader -
New Orleans, Stirling



ROBERT BRONSTEIN
NAIOP Gulf Coast President-Elect
Director of Business Development,
Gulf Distributing Company



STEPHEN SCULLIN
NAIOP Gulf Coast Secretary
Partner, Carver Darden



JANET GALATI
NAIOP Gulf Coast Treasurer
Vice President of Energy Sector
Growth, Baton Rouge Area Chamber



BRYCE FRENCH
NAIOP Gulf Coast Board Member At-Large
Commercial Real Estate Brokerage,
Development, and Investment, CBRE



GRADY FITZPATRICK
NAIOP Gulf Coast Board Member At-Large
Chief Development Officer, Greater
New Orleans, Inc. (GNO, Inc.)



JOEL ROSS
NAIOP Gulf Coast Board Member At-Large
Director of Strategic Partnerships,
Woodward Design+Build



EVAN SCROGGS, SIOR, CCIM
NAIOP Gulf Coast Board Member At-Large
President & Managing Principal,
Lee & Associates



KRISTIAN SONNIER
NAIOP Gulf Coast Board Member At-Large
Vice President of Communications and
Business Development,
Ryan Gootee General Contractors

2026

SPONSORSHIP COMMITMENT

SPONSORSHIP LEVELS (CHECK ONE)

☐ **PLATINUM**
\$10,000

☐ **GOLD**
\$7,500

☐ **SILVER**
\$5,000

☐ **BRONZE**
\$2,500

CONTACT INFORMATION

Company _____

Name _____

Address _____

City / State / Zip _____

Email _____

Phone _____

Website _____

MAIN CONTACT FOR ALL EVENTS

Name / Title _____

Email _____

Phone _____

PAYMENT

PAYMENT METHOD

☐ Credit Card ☐ Check

CREDIT CARD INFORMATION

Card Number _____

Exp. Date _____ Security Code _____

Signature _____

PRINT & MAIL TO

NAIOP
CL500060
P.O. Box 5007
Merrifield, VA 22116-500

SCAN & EMAIL TO

Melissa Warren
mwarren@stirlingprop.com
(228) 365.7445

Stephen Scullin
scullin@carverdarden.com
(504) 585.3823

NAIOP
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DEVELOPMENT ASSOCIATION
GULF COAST CHAPTER