The economic development authorities throughout North America listed here can help you attract businesses to your area and to your developments.

This annual guide provides sources and key contacts to enable you to benefit from the myriad of incentives available for commercial real estate development. From site selection assistance to energy saving rebates, state and local enterprise zones to bond financing, public-private initiatives to financing help and assistance in navigating approvals, you’ll find it all right here.

**FLORIDA**

**Pasco Economic Development Council**

Tom Ryan
tryan@pascoedc.com
www.pascoedc.com
16506 Poinsie Village Dr., Suite 101
Lutz, FL 33558-5255
(813) 926-0827 ext. 228

Pasco Economic Development Council is the lead organization in Pasco County servicing businesses relocating and expanding in north Tampa Bay focusing on site and building selection, labor market analysis, regulatory assistance, workforce recruitment and training.

**MARYLAND**

**City of Bowie Economic Development Office**

John Henry King
jhking@cityofbowie.org
www.cityofbowie.org
15901 Excalibur Road
Bowie, MD 20716
(301) 809-3042

Bowie is one of the largest cities in Maryland. Bowie is also an excellent business location, easily reached from Washington D.C., Annapolis and Baltimore. Bowie’s proximity to these major cities brings business and workforce into the area via Routes 3, 50 and 301. Bowie has more than 90 restaurants, 200 shops, and a dozen recreation opportunities. With this winning combination of location, access and amenities your business is certain to grow and succeed. The City’s Economic Development Office is ready to help with your business and development location needs, whether it is current market information, introductions to key officials in the development or site location process, or just general information about business opportunities.

**NEW MEXICO**

**Albuquerque Economic Development, Inc.**

Gary Tonjes
gary@abq.org
www.abq.org
851 University Boulevard SE, Suite 203
Albuquerque, NM 87106
(505) 246-6202

AED’s mission is to strengthen the Albuquerque metro area economy by recruiting new employers and by assisting in the retention and expansion of existing business and industry.
NEW YORK

Buffalo Urban Development Corporation (BUDC)
Peter M. Cammarata
pcammarata@buffalourbandevelopment.com
www.buffalourbandevelopment.com
95 Perry Street, Suite 404
Buffalo, NY 14203
(716) 362-8361

BUDC’s mission is to support urban economic development efforts through acquisition, remediation and management of distressed properties, and to engage in real estate development activities for the purpose of attracting and/or retaining new and existing businesses to the City.

SOUTH CAROLINA

Santee Cooper
Bill McCall
bill.mccall@santeecooper.com
www.poweringSC.com
One Riverwood Drive
Moncks Corner, SC 29461-2901
(843) 826-5010

Santee Cooper is South Carolina’s largest power provider and the ultimate service of electricity for 2 million people and businesses directly and through the state’s 20 electric cooperatives. By partnering our low-cost, reliable power and development opportunities with our state’s attractive tax base, relocation incentives and an unparalleled quality of life graced with Southern hospitality, Santee Cooper powers South Carolina.

TEXAS

Allen Economic Development
Dan Bowman
dbowman@allenedc.com
www.allenedc.com
700 Central Expy South, Suite 210
Allen, TX 75013
(972) 727-0250

Located thirty minutes north of downtown Dallas, The Allen Economic Development Corporation is committed to attracting, growing and serving business in our community. Our services include site selection assistance, economic incentives, custom research and data and connectivity to community resources.

Cedar Hill Economic Development Corporation
Allison J. H. Thompson, CEcD, EDFP
allison.thompson@cedarhilltx.com
www.cedarhilledc.com
285 Uptown Blvd., Bldg 100
Cedar Hill, TX 75104
(972) 291-5132 ext.5

Less than 20 minutes from downtown Dallas, Cedar Hill has Type A sales tax funds that can be used to attract businesses to the City and help local businesses expand. A beautiful natural environment, strong business climate, easy access to the Metro area, aggressive incentives, Triple Freeport Tax Exemption, available workforce, rail, and highways, as well as competitive prices are among the list of reasons businesses choose to locate in Cedar Hill.

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The NAIOP Buyers Guide is a valuable, searchable tool of service providers, developers, owners and more.

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