You’ll find it all right here:
The nearly three dozen economic development authorities throughout the U.S. listed here can help you attract businesses to your area and to your developments.

This annual guide includes sources, key people to contact and Web site addresses. It also outlines many of the myriad incentives available, ranging from energy saving rebates, state and local enterprise zones, bond financing, public/private initiatives and training assistance. Plus, site selection and financing help and assistance in navigating approvals.

2010 Guide to Economic Development Authorities

British Columbia
City of Surrey- Economic Development
Donna Jones
econdev@surrey.ca
www.surrey.ca
14245 56th Avenue,
Surrey, BC V3X 3A2
P: (604) 591-4128
The City of Surrey with a population of over 462,000 is one of Canada’s fastest growing cities. Campbell Heights Business Park, one of the largest business parks in the Metro Vancouver area, is available to accommodate large footprint high-end developments within Surrey. www.campbellheights.ca

California
City of Hesperia
Steven J. Lantsberger, CED/EDFP
slantsberger@cityofhesperia.us
www.cityofhesperia.us
9700 Seventh Avenue,
Hesperia, CA 92345
P: 760-947-1906
Located in California’s Inland Empire, Hesperia offers miles of available I-15 frontage, a variety of inducements, lower acquisition costs, and greater returns on your investments.

Colorado
Arvada Economic Development Association
Lila Nigh, Deputy Director
Lila@aeda.biz
www.aeda.biz
8101 Ralston Road,
Arvada, CO 80002
P: 720-898-7010
Arvada, Colorado, a beautiful first-ring suburb of Denver, the Mile High City, retains a small-town feel even with its established population of 107,702. Arvada’s land encompasses nearly 23,000 acres offering an opportunity...
for retail, office, and industrial development for new and existing businesses. Three proximate interstate highways provide easy access to the larger metropolitan region, Denver International Airport, and mountain venues. An extraordinary trail system links with Denver trails on the east and the foothills of the Rocky Mountains to the west, punctuated with thousands of acres of parks and open spaces. The City offers a pro-business environment, highly educated workforce, and is near several world-class universities and research institutions. These attributes position the community firmly among one of the most competitive cities in Colorado.

Florida

City of Cocoa
Mary Sharpe, Manager
msharpe@cocoachamber.org
www.cocoachamber.org
Office of Economic Development, 65 Stone Street
Cocoa, FL 32922
P: (321) 433-8525
A new 1100 acre industrial commerce park with 200 car railhead service on I-95 shovel ready sites, 7,000 new residential lots. 10 minutes to Port Canaveral and its new container cargo shipping center, and 15 miles to Kennedy Space Center with its new 320 acre life sciences research park. Only 35 minutes to Orlando International Airport.

Cornerstone Regional Development Partnership
Jerry Mallet
bizrelo@jacksonvillechamber.org
www.expandinjax.com
3 Independent Drive,
Jacksonville, FL 32202
P: (904) 366-6639
Jacksonville and Northeast Florida offer business-friendly environments with a readily employable, skilled workforce. Advantages in intermodal transportation and an outstanding quality of life provide companies with endless opportunities. With the perfect balance of work and play, Jacksonville is a city without limits.

JEDC
Jacksonville Economic Development Commission (JEDC)
Ron Barton
barton@coj.net
www.jacksonvillevp.org
1 West Adams Street, Suite 200,
Jacksonville, FL 32202
P: (904) 630-1858
The JEDC is the Community Redevelopment Agency, Downtown Master Developer and public sector partner for economic development in Jacksonville, Florida. Contact us to learn more about development opportunities in Downtown Jacksonville, Cecil Commerce Center and throughout all of Jacksonville. Let us help you grow and invest in one of the hottest markets in the Southeast.

Metro Orlando Economic Development Commission
Mike Bobroff
mike.bobroff@orlandoedc.com
http://www.OrlandoEDC.com
301 East Pine Street, Suite 900
Orlando, FL 32801
P: 407-422-7159
From urban space in a thriving downtown to rural land with easy transportation connections, Metro Orlando has what you are looking for. With a robust inventory that includes over 144 million square feet of industrial space and nearly 70 million square feet of office space, Metro Orlando can still accommodate build-to-suits on developable land parcels. The sheer quantity and diversity of office and industrial property in Metro Orlando means that companies growing in, or relocating to, the region are virtually assured of finding the space or land suited to their specific needs.

Illinois

Northern Kentucky Tri-County Economic Development Corporation
Karen Finan
kf@NorthernKentuckyUSA.com
www.NorthernKentuckyUSA.com
300 Buttermilk Pike,
Covington, KY 41017
P: (888) 874-3365
Northern Kentucky Tri-County Economic Development Corporation markets and promotes three Northern Kentucky counties - Boone, Campbell and Kenton Counties - on a national and international basis, as the prime location for new and expanding businesses.
Maryland

City of Bowie Economic Development Office
John Henry King
jhking@cityofbowie.org
http://www.cityofbowie.org
2614 Kenhill Drive,
Bowie, MD 20715
P: (301) 809-3042

The City of Bowie is ready to help with your business location needs, whether it is current market information, introductions to key officials in the development or site location process, or just general information about business opportunities. Ask about our special redevelopment opportunities in Old Town Bowie.

New Jersey

Gloucester County Department of Economic Development
Lisa Morina
lmorina@co.gloucester.nj.us
www.gloucestercounty.nj.gov
115 Budd Boulevard,
West Deptford, NJ 08096
P: (856) 384-6930

The Gloucester County Department of Economic Development works to attract and retain quality employers, train eligible employees, enhance and rehabilitate existing housing and aid municipalities in community improvements.

Nevada

City of Las Vegas
June Johns
obd@LasVegasNevada.GOV
www.LasVegasNevada.gov/OBD
400 Stewart Ave, 2nd Floor
Las Vegas, NV 89101
P: 702-229-6551

The City of Las Vegas Office of Business Development: the resource for new and expanding businesses as well as downtown redevelopment projects and activities.

Ohio

Buckeye Power, Inc.
Dennis Mingyar
dmingyar@buckeyepower.com
www.buckeyepower.com
6677 Busch Blvd.,
Columbus, OH 43229
P: 800-282-6962

Buckeye Power and its 24 electric cooperatives serve new and growing businesses in 77 of Ohio’s 88 counties. Manufacturers and processors value the benefits of an exurban Ohio location with its accessibility to major markets and raw materials.

Pennsylvania

Penn-Northwest Development Corporation
Larry D. Reichard
lreichard@penn-northwest.com
www.penn-northwest.com
749 Greenville Road, Ste. 100,
Mercer, PA 16137
P: 724-662-3705

Penn-Northwest Development Corporation is a private, non-profit economic development corporation focused on the attraction and retention of business and industry in the Mercer County area.

Virginia

City of Fairfax Economic Development Office
Geoff Durham
gdurham@fairfaxva.gov
www.fairfaxva.gov
10455 Armstrong Street, Room 207
Fairfax, VA 22315
P: (703) 385-7862

Promotes the city’s office and retail spaces to business prospects and vacant commercial properties to developers. Assists businesses in their location decisions and processing through the city’s administrative procedures. Serves as facilitator for existing businesses in working through issues with city policies.