

## Essentials of the Development Process Online Course

**COURSE DATES:** Jan 9, 16, 23, 30; Feb 6, 13, 20, 27 All sessions will take place from noon-2 p.m. ET on Wednesdays.

## Attendee Information (One attendee per registration. Course credit provided to registered attendees only.) NAME NAIOP MEMBER NUMBER TITLE **COMPANY ADDRESS** CITY STATE ZIP PHONE EMAIL (Required for email confirmation and log-in instructions) **Tuition** Payment (Must accompany registration form to be registered) Check appropriate fee: U.S. Canada $\square$ Mastercard $\square$ VISA $\square$ \*AmEx $\square$ Check (Payable to NAIOP) **NAIOP Member** □ \$795 □ \$1.040 Nonmember □ \$995 □ \$1,300 CREDIT CARD NUMBER **Developing Leader Member** □ \$595 □ \$780 **Student Member** □ \$95 □ \$125 **EXPIRATION DATE Student Nonmember** □ \$190 □ \$145 **TOTAL PAYMENT DUE \$** NAME ON CREDIT CARD Payment for a NAIOP Online Course entitles access for one person only to the course and all materials. **BILLING ADDRESS Cancellation Policy** NAME (PLEASE PRINT) All cancellations must be in writing. Cancellations of registrants received after **December 18, 2018**, will be charged a fee of \$100 per attendee. Cancellations received after January 1, 2019, will forfeit the registration fee. No refunds will be made for no-shows. Substitutions are permitted until January 1, SIGNATURE **2019**. Nonmembers substituting for members will pay the difference in fees. Cancellation/substitution notices should be sent to education@naiop.org or



faxed to 703-674-1471.

QUESTIONS: 800-666-6780 ONLINE: naiop.org FAX: 703-674-1471 MAIL: NAIOP, CL500060, P.O. Box 5007, Merrifield, VA 22116-5007

\* AmEx not accepted for Canadian payment.

Registration is not confirmed until payment is received.