

### HOME GROWN

As the first Chapter President having graduated from our Inaugural Developing Leaders Institute, Mike Shohet is the first to fulfill our Chapter mission to grow leadership from within. With this background, Mike brought a progressive and creative culture to our Chapter in his year as president.

Three key initiatives for long-term growth marked Mike's term, including:

1) To implement measures that improve chapter board governance towards a sustainable future; Mike created a task force who recommended term limits for board members and improving the vetting and grooming process for new chapter leadership. The success of the modified process is evidenced as five new board members were elected and are being positioned for future chapter leadership.

2) To collaborate with institutes of higher education on policies and issues that impact commercial real estate; Under Mike's leadership, our chapter collaborated with UNLV on our signature Forecast event, provided input on the Advisory Council to the Lied Institute for Real Estate Studies, engaged new student members and our partnering in their mentorship program.

3) To promote demographic diversity on our board, in chapter membership and throughout the commercial real estate industry. Mike boldly addressed the issue of promoting diversity and inclusion in our industry and within our organization working directly with the Las Vegas Metro, Urban, Latin and Asian chambers to better integrate their respective members in NAIOP. Opening these doors and implementing new processes are one of the many long-lasting legacies of Mike's presidency.

### HANDS ON INNOVATOR

### HANDS DOWN LEADER

In addition to these initiatives, Mike drove efforts in critical local industry issues as well, including:

1. Preventing the City of Las Vegas from enacting an unfair revenue tax on property and business owners.
  2. Mitigating the damage from the recently passed State Commerce Tax.
  3. Deterring the adoption of a new Resource Management Plan by the BLM set to prevent commercial development in key industry growth areas for the next 17 years. Under Mike's guidance, our Chapter commissioned a study of the economic development impact of the proposed plan crafted by the Theodore Roosevelt Institute. Our plan averted the RMP adoption, and is now being used as a model for economic development by our Governor's office and other agencies
  4. Currently leading the charge on an important issue on the forefront of our next legislative session, preventing new legislation that will enact unreasonably high property taxation of commercial property owners.
- Mike Shohet cares deeply for our industry and our members. He is a fine example of the kind of new leadership imperative for NAIOP to flourish and grow in the future.



Mike Shohet, President  
NAIOP Southern Nevada Chapter