



THE PREMIER INDUSTRY EVENT CONNECTING DEVELOPERS, OWNERS, INVESTORS, BROKERS AND MORE FROM ACROSS NORTH AMERICA.

Who will you meet?

1,300 top CRE professionals.

CRE.Converge delivers an ideal mix of the top CRE professionals you want to meet.

See list of past sponsors on page 2.



Most attendees work in industrial or office real estate.



91 percent of attendees are senior management.

WHAT ATTENDEES AND SPONSORS SAY ABOUT PARTNERING WITH NAIOP

“Great conference that allows you to engage in thought-provoking conversation with industry peers from around the country while opening your mind to new concepts and innovation.”



TAYLOR DAVIS
Vice President Business Development / Morgan-Keller Construction

“CRE.Converge is the best conference to attend if you are interested in learning about future trends and ideas that will impact our industry. Peer to peer networking and exchange of information is an added bonus of this conference.”



DALE R. DEKKER
Principal / Dekker/Perich/Sabatini, Ltd

“Ware Malcomb has gained new relationships, increased visibility and brand exposure through NAIOP conferences, award programs and speaking opportunities. Our NAIOP partnership has been our most valuable industry group investment.”



LAWRENCE R. ARMSTRONG
CEO / Ware Malcomb

Attendees by Scope of Business

- 60%** developer, owner, investor, asset manager
- 14%** architect, engineer, contractor and related fields
- 10%** broker
- 8%** attorney, accountant, consultant
- 4%** finance
- 2%** economic development agency
- 2%** other

BASED ON THE AVERAGE RESULTS FROM POST CONFERENCE SURVEYS 2016-18:

CRE.Converge delivers results for sponsors and attendees

92% say CRE.Converge is as good as or better than other CRE conferences they have attended.

94% made new or strengthened existing relationships.

22% made a deal (or potential deal) while at CRE.Converge.



SPONSORSHIP LEVEL	REGISTRATIONS	BENEFITS	INVESTMENT
TOP LEVEL SPONSORSHIPS			
PREMIER	TEN	Top recognition throughout conference, two event co-sponsorships AND exclusive sponsor item. CHOOSE ONE: two bonus registrations, print or digital advertising space, or exhibit space in premium location.	\$20,000
PLATINUM	FOUR	Premium recognition throughout conference, two event co-sponsorships OR exclusive sponsor item. CHOOSE ONE: two bonus registrations, print or digital advertising space, or exhibit space in premium location.	\$16,995
STANDARD LEVEL SPONSORSHIPS			
GOLD	THREE	Two session or event co-sponsorships. CHOOSE ONE: two bonus registrations, print or digital advertising space, or exhibit space.	\$9,995
SILVER	TWO	One session or event co-sponsorships. CHOOSE ONE: two bonus registrations, print or digital advertising space, or exhibit space	\$8,995
EXHIBITS			
EXHIBIT ONLY	TWO	One Networking Showcase Exhibit space.	\$3,995

All sponsorships levels include: Recognition on conference website and in conference app; access to conference attendee lists; and option to purchase additional registrations at a discounted rate.



Who Sponsors?

Over 100 leading developers, brokers and service providers sponsor CRE.Converge.

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|-------------------------------|----------------------------------|---|---|
| 2-D As-Built Floor Plans | CRG | Marquette University | Stewart Title Commercial Services |
| Alliant Insurance Services | Cushman & Wakefield | Menard Group USA | Stonecrest Partners |
| Altus Analytics | Deloitte | Merritt Properties | Ten-X, LLC |
| Altus Group | Ductilcrete Technologies | Miner Facility Services | The Korte Company |
| ARCO Design/Build | Duke Realty Corporation | Miner Houston | Touchstone |
| Avison Young | eBuilder | NAI Global | Tradepoint Atlantic |
| Baker Tilly | Envoy Net Lease Partners | NAR | Trammell Crow Company |
| Bank of America Merrill Lynch | Eppstein Uhen Architects | National Car Charging | Transwestern |
| Biproxi | E-Z Riser Roof Raising | New Day Underwriting Managers | Tratt Properties |
| BKD, LLP | FCL Builders | Newmark Knight Frank | TRILEAF |
| BMO Harris Bank | First Industrial Realty Trust | Northmarq Capital | United Renderworks |
| BNSF Railway | Greater Des Moines Partnership | Northwest Indiana Forum | Univ. of Maryland, Colvin Institute
of Real Estate Development |
| Bohler Engineering | HFF | Pasco Economic Development
Council, Inc. | USAA Real Estate |
| Brandywine Realty Trust | HUB International | Persistent Telecom | VanTrust Real Estate |
| Brivo | Husch Blackwell | Powers Brown Architecture | Versico Roofing Systems |
| Capstan Tax Strategies | IHT | Premier Design + Build Group | VHT Studios |
| Captivate | Investor Management Services | Prologis | View the Space |
| Carbon Lighthouse | JK Moving Services | Rockefeller Group | Walker Consultants |
| CBRE | JLL | Roofing Southwest/Sprayfoam's Roofing | Ware Malcomb |
| CenterPoint Properties | Kimley-Horn | Rooflifters | Wells & Associates |
| Clarion Partners | Layton Construction Company | RPS Group | WeWork |
| Clark Construction | Lee & Associates | Siemens | Wipfli LLP |
| Colliers International | Lendlease (US) Construction Inc. | SIOR | Wisconsin EDC |
| Columbia Property Trust | Liberty Property Trust | Skanska USA | Wonderful Real Estate |
| Conor Commercial Real Estate | Loudoun Virginia EDC | Space Technology | Yardi Systems |
| CoStar | Majestic Realty | St. John Properties | |
| Costello Construction | Marcus & Millichap | | |

Past attendee list is available by request. Please contact Chris Ware.