

NAIOP DEVELOPER OF THE YEAR 2012 NOMINATION FORM

Nominations are now being accepted for the

2012 DEVELOPER OF THE YEAR AWARD

NAIOP's most prestigious honor given to a commercial development firm

REQUIREMENT FOR NOMINATION

Nominated companies must have a NAIOP Principal member in good standing

CRITERIA FOR THE AWARD

1. Outstanding quality of products and services
2. Active support of the industry through NAIOP
3. Demonstrates support of the local community
4. Financial consistency and stability
5. Demonstrates ability to adapt to market conditions
6. Leadership on the real estate and general business communities

The NAIOP Developer of the Year is honored with considerable publicity through NAIOP publications, including a special feature article in the fall issue of *Development* magazine.

The 2012 Developer of the Year will be honored during Development '12: The Annual Meeting for Commercial Real Estate, October 23-25, Washington, D.C.



NOMINATION APPLICATION (This application must be included with the completed nomination)

Nominee (company)

Nominee Contact Name and Title

City/State

Your Name

Company

Phone

E-mail

Using the criteria above, please enclose the following information that details why the nominee should be considered for the award:

- Written explanation of why the commercial development firm is deserving of the 2012 Developer of the Year (minimum of 250 words per each of the six criteria points above)
- Maximum of five photographs
- Maximum of five media clips (example - magazine or newspaper article)
- Maximum of three press releases

Please submit completed nominations to
NAIOP no later than February 24, 2012

NAIOP - Developer of the Year Award

Attn: Debra Lenino, Marketing Manager
2201 Cooperative Way, Suite 300, Herndon, VA 20171

(703) 904-7100 | (703) 674-1488 fax | e-mail entries to awards@naiop.org

Note: Three-ring binders will not be accepted. Companies that have won Developer of the Year within the previous 10 years are not eligible, nor are companies with a representative on the 2012 Corporate Executive Committee. All nominations will be reviewed by the Corporate Awards Committee. Nominees who reach finalist status will be contacted for in-depth portfolio information.