

NAIOP is proud to announce the fifth annual **Developing Leaders Award**, honoring rising commercial real estate professionals, 35 years of age and under, for their valued contribution and commitment to the industry. The 2010 **Developing Leaders Award** will be presented to 15 recipients who have shown exemplary achievements and demonstrated outstanding professional accomplishments in the commercial real estate industry.

Eligibility

- NAIOP member in good standing
- 35 years of age and under (born on/after January 1, 1975)
- Commercial real estate professional (full-time students are not eligible)
- Support from your organization to attend **Development '10: The Annual Meeting for Commercial Real Estate**, which will be held in Orlando, Fla., October 27-29

Criteria

Recipients of the Developing Leaders Award will be selected based on the following:

- Leadership
- Professional competency
- Career goals
- NAIOP participation
- Community involvement
- Judge's discretion of merit

Applications will be judged by leading industry professionals.

Submission

Each submission should include the following information, assembled in the order listed below:

1. Completed application including signed checklist (must be this specific application, recreated applications will be not be accepted)
2. Resume (not to exceed two pages)
3. A personal statement of why you should be selected for the Developing Leaders Award (not to exceed 500 words)
4. Chapter Support Form (recommended but not required)
5. Copy of your Driver's License or Government Issued ID (used for age verification purposes only)

Note: When submitting a hard-copy of your application via mail, **please send five (5) complete copies** of all materials. Return applications via mail to:

Marc Selvitelli
Vice President for Membership and Chapter Relations, NAIOP
2201 Cooperative Way, Suite 300
Herndon, VA 20171
E-mail: awards@naiop.org

Recognition/Award

- Award recipients will receive one (1) complimentary registration to **Development '10** (a \$495 value)
- Award presentation and reception event at **Development '10**
- Press release announcing the Developing Leaders Award recipients
- Article featuring the Developing Leaders Award recipients in Development magazine (print and online)
- Recognition of Developing Leaders Award recipients on NAIOP's Web site
- Profile on NAIOP's DL Web site

** Previous Developing Leaders Award winners are ineligible to apply.*

Application Information

NAME: _____ DATE OF BIRTH (MUST BE BORN ON/AFTER 1/1/1975): _____

MAILING ADDRESS: _____

CITY: _____ STATE/PROV: _____ ZIP CODE: _____

E-MAIL ADDRESS: _____ PHONE NUMBER: _____

LOCAL NAIOP CHAPTER NAME AND LOCATION: _____ NAIOP MEMBER ID#: _____

Professional Information

COMPANY: _____ TITLE: _____

PROFESSIONAL DESIGNATIONS OR CERTIFICATIONS: _____

NUMBER OF YEARS IN COMMERCIAL REAL ESTATE: _____

Educational Information

UNIVERSITY (NAME, LOCATION, DATES ATTENDED): _____

DEGREE: _____ MAJOR: _____ RECEIVED DEGREE: Y N

UNIVERSITY (NAME, LOCATION, DATES ATTENDED): _____

DEGREE: _____ MAJOR: _____ RECEIVED DEGREE: Y N

UNIVERSITY (NAME, LOCATION, DATES ATTENDED): _____

DEGREE: _____ MAJOR: _____ RECEIVED DEGREE: Y N

Criteria

- Leadership
- Professional competency
- Career goals
- NAIOP participation
- Community involvement
- Judge's discretion of merit

Application Checklist

Each submission should include the following information, assembled in the order listed below:

1. Completed application including signed checklist (must be this specific application, recreated applications will be not be accepted)
2. Resume (not to exceed two pages)
3. A personal statement of why you should be selected for the Developing Leaders Award (not to exceed 500 words)
4. Chapter Support Form (recommended but not required)
5. Copy of your Driver's License or Government Issued ID (used for age verification purposes only)

Signatures

APPLICANT SIGNATURE:

DATE:

*(Applicant's signature indicates an agreement to return a completed DL Profile prior to the award presentation at **Development '10**, which will be displayed on the NAIOP DL Web site on a given month that NAIOP determines.)*

This section is to be signed by applicant's immediate supervisor (If currently unemployed, please omit):

I recommend _____ for the 2010 NAIOP Developing Leaders Award and confirm that he/she has the support of this company to travel to **Development '10: The Annual Meeting for Commercial Real Estate**, which will be held in Orlando, Fla., October 27-29, to attend the conference and accept the award.

SUPERVISOR NAME

TITLE:

SUPERVISOR SIGNATURE:

DATE:

E-MAIL ADDRESS:

PHONE NUMBER:

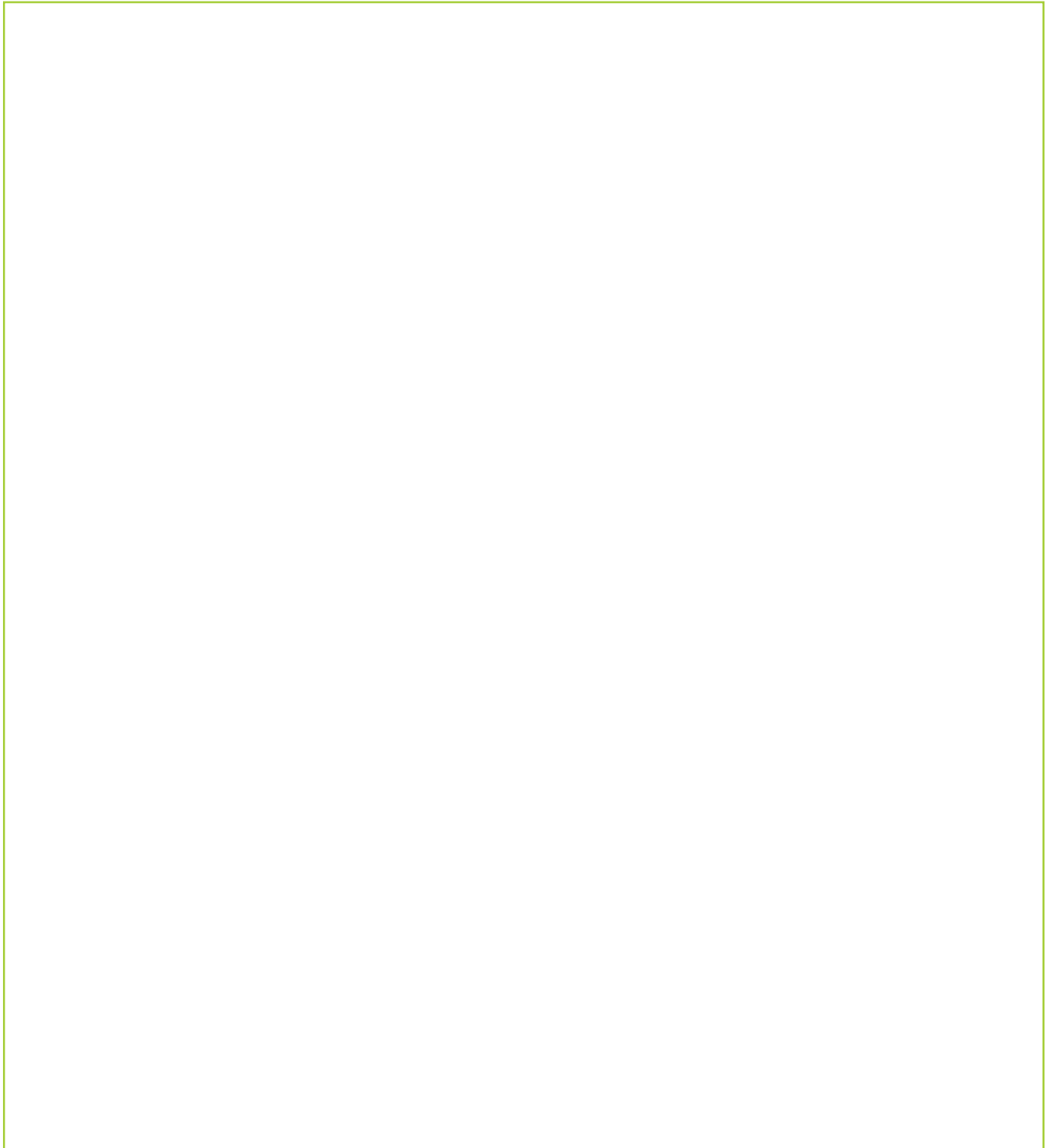
Optional Demographic Information (To be used by NAIOP Corporate for statistical purposes only)

Gender: Male Female

Ethnic Background:

- African American
- American Indian or Native Alaskan
- Asian, Pacific Islander or Native Hawaiian
- Caucasian
- Hispanic
- Other (please specify):

Applicant Personal Statement (not to exceed 500 words)

A large, empty rectangular box with a thin black border, intended for the applicant to write their personal statement. The box occupies most of the page below the header and section title.

Chapter Support Form (Optional)

This optional recommendation is to be completed by a Chapter Leader who can provide the judges with insight into your involvement and participation at the chapter level.

APPLICANT'S NAME:

YOUR NAME:

TITLE:

COMPANY NAME:

E-MAIL ADDRESS:

PHONE NUMBER:

How long have you know the applicant and in what capacity (i.e. supervisor, mentor, colleague)?

Please provide any information you have personally observed relative to the applicant's:

Leadership:

Professional Capacity:

NAIOP Participation:

Community Involvement: